

Rubric for “Making Changes.”

The paper may be written in the order and format of the writer’s choosing. Be sure to properly credit sources when quoting from them using any acceptable style.

Length	5 points	The paper should be 5-8 pages in length. One point will be deducted for every page under 5 and over 8.
Composition	5 points	The paper should be free of spelling and typographical errors. One point will be deducted for every composition error.
Change theory	5 points	The paper begins with a summary, one page or less, of Spencer Johnson’s change theory, and or reaction to the book “Who Moved My Cheese?”
Reflection	10 points	The paper contains clear examples of information contained in each of the seven modules that the writer references when explaining why a change needs to take place. The reflection component clearly illustrates what has been learned in relation to the changes recommended. One point will be deducted for every module that is not addressed in the reflection. The remaining three points will be earned for the depth of understanding that the writer seems to have as a result of analyzing the module content/assignments.
Application	15 points	The writer clearly has a plan for implementing changes in HOSA management. The plan is rationale, reasonable, and consistent with content from all 7 modules. In the plan, the writer is able to evaluate things that are currently working as well as those practices that he/she will change as a result of participating in the Advisor Development program. One point will be deducted for every module that is not addressed in the application. One point will be deducted for every plan that is not understandable or lacks sufficient detail to determine the logic and steps of the plan.

Total possible points = 30

Divided by 5 = ___ out of 6 points.