

LEVELS OF PARTNERSHIPS

Partnerships can range from informal cooperation to highly integrated systems. The different levels describe the degree of involvement each party has in the partnership. Ideally, you will want to move your existing partnerships to the right on the chart.

| LEVELS OF PARTNERSHIPS | | |
|---|---|---|
| Cooperation | Collaboration | Integration |
| <ul style="list-style-type: none"> • Sponsor provides something to HOSA. • Each partner works autonomously. • Short term. • Single tasks within existing policies. | <ul style="list-style-type: none"> • Both partners benefit from the relationship. • Each partner works autonomously. • Can be short or long term. | <ul style="list-style-type: none"> • Both partners benefit from the relationship. • Interdependent, provides partner empowerment. • Long term. • Complex vision. • May involve revised policies. |
| <p>Examples:</p> <ul style="list-style-type: none"> • Local medical practice donates \$500 to chapter for state conference transportation. • Local pharmacy buys HOSA uniforms for chapter officers. | <p>Examples:</p> <ul style="list-style-type: none"> • HOSA sponsors blood drive with the Red Cross. • HOSA and FBLA members both attend the same summer leadership camp. | <p>Examples:</p> <ul style="list-style-type: none"> • All health academy students are members of HOSA. HOSA activities meet academy learning outcomes, for example, all students complete the HOSA National Recognition Program. Area health professionals are professional members of HOSA who support the program as guest speakers and help prepare HOSA members for competitive events. |