



9. The written research paper must be typed or word-processed and double-spaced. It must be stapled in the top left corner. **The cover page must include the title only.** The research paper will include the following five (5) pages:
  - Page 1                      Cover Page
  - Pages 2 and 3            Body of paper
  - Page 4                      Works cited page
  - Page 5                      Signed statement of original work and release
10. Evidence of plagiarism in the written paper will result in the disqualification of the paper.
11. Two (2) copies of the written research paper must be taken to the event and turned in by the competitor to event personnel before delivering the speech. The copies of the research paper will be used by the judges during the competitor's speech and for judging following the speech and will become the property of National HOSA.
12. The resource for the use of parenthetical citations will be the HOSA Style Sheet for Researched Persuasive Speaking, included in these guidelines.
13. Should a tie occur within a section, scores on the rating sheet section(s) with the highest point value(s) will be used, in descending order, to break the tie.
14. Competitors must be familiar with and adhere to the **"General Rules and Regulations of the National HOSA Competitive Event Program."**

**Required Personnel (Per Section)**

1. One Event Manager (per event)
2. One Section Leader
3. One Timekeeper
4. Two - three judges (It is recommended that at least one judge have a background in a health profession and one educator.)
5. A minimum of two Courtesy Corps Members

**Facilities, Equipment and Materials (Per Section)**

1. Room with lectern (podium) and table and chairs for judges
  2. One (1) stopwatch for each section
  3. Flash cards (3, 2, 1 and "stop" for time remaining)
  4. Note pads and pencils for judges
  5. Set of competitor ID labels for written research paper (optional)
  6. Print copy of the event guidelines for the event orientation
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**Note to competitors:** The two copies of your research paper turned in at the event at the National Leadership Conference will be used by the judges and **WILL NOT** be returned to the competitor.

CHECK WITH YOUR STATE ADVISOR to determine the process used for state competition. You will likely be asked to make extra copies of your research paper if you qualify for national competition.

## **HOSA Style Sheet, Adapted from MLA style**

### **EVERY REQUIREMENT MUST BE FOLLOWED TO RECEIVE CREDIT**

This resource page is designed to make it easier for the HOSA member in writing the written paper for Researched Persuasive Speaking. This style sheet is modified from MLA style.

#### **Written Paper Guidelines**

*The paper and citations should be double-spaced. They are single spaced in this example to save space.*

1. Write your paper on a computer and print it out on 8.5 x 11 inch white paper, stapled in the upper left corner.
2. Set the margins to 1 inch on all sides.
3. Use Times New Roman 12 pt. font.
4. Do NOT use bold face anywhere on the paper, EXCEPT on the title on the cover page, but be sure your title is Times New Roman, 12 pt. font.
5. Create a header that numbers all pages consecutively on the upper right-hand corner, ½ inch from the top and flush with the right margin.
6. For this event, create a cover page with the TITLE ONLY of the paper in the center of the page. (Do NOT put your name on the cover page.)
7. On the second page, center your title at the top of the page below the header and begin your paper immediately below the title.
8. Place the parenthetical reference at the end of the sentence but before the final period. For example, "...in the hospital" (Belkin 123).
9. In the ONE PAGE list of works cited, alphabetize by the author's last name. Alphabetize anonymous authors according to the first main word in the title. The shortened version of the title replaces the author's last name in the text citation. For example, "...in a rainy day" ("Meteorologist").

#### **Book by a Single Author**

Belkin, Lisa. First Do No Harm. Canada: Fawcett Crest, 1993.

#### **Book by Two or More Authors**

Wischnitzer, Dr. Saul and Edith Wischnitzer. Top 100 Health Care Careers: Your Complete Guidebook To Training And Jobs In Allied Health, Nursing, Medicine, And More. Jist Publishings, 2<sup>nd</sup> Ed., 1 May 2005.

#### **Signed Article from a Daily Newspaper**

Barringer, Felicy. "Where Many Elderly Live, Signs of the Future." New York Times. 7 Mar.1993, nat. ed., sec. 1:12.

#### **Format of On-Line Entry\***

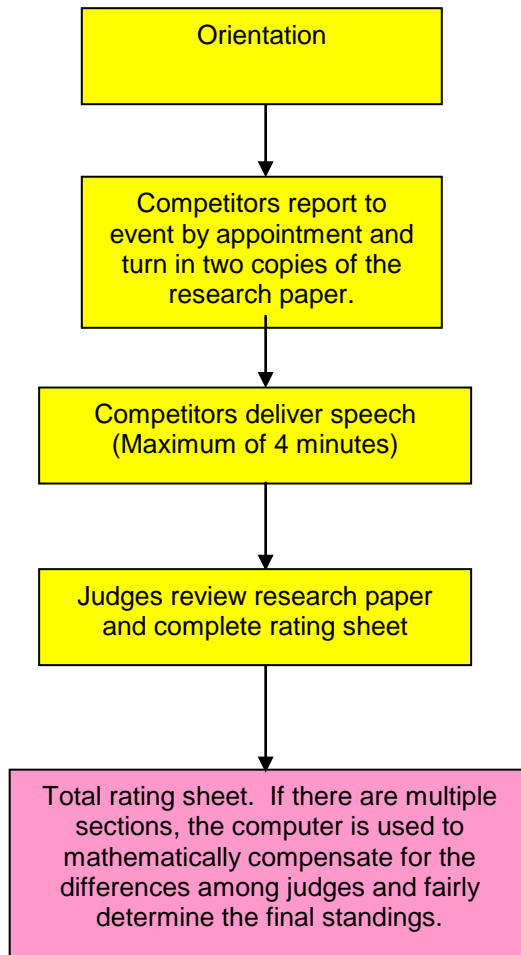
Author or editor. "Title." Book title. Printed version information. Site title. Volume or issue number. Date posted. Name of subscription service, library name and location. Listserv name. 00 pp. Sponsoring organization. Date accessed <Electronic address>.

#### **Example: Web Site (Professional)**

ESPN.com. 10 Nov. 1999. ESPN Internet Ventures. 24 Nov. 2004. <<http://espn.go.com>>.

**\*Note:** If you do not have a section of information for an Internet reference, just skip it and move to the next piece of information. Be sure you gather as much information possible for the above format.

## Event Flow Chart



## RESEARCHED PERSUASIVE SPEAKING JUDGE'S RATING SHEET

Section # \_\_\_\_\_  
 Level \_\_\_\_\_ SS \_\_\_\_\_ PS/Collegiate  
 Competitor # \_\_\_\_\_  
 Judge's Signature \_\_\_\_\_

Items Evaluated	Points Possible					Points Allocated
	Superior	Excellent	Good	Fair	Poor	
1. <b>Oral Presentation</b>						
a. Opening	5	4	3	2	1	
b. Quality of Information	10	8	6	4	2	
c. Persuasiveness	10	8	6	4	2	
d. Conviction	5	4	3	2	1	
e. Cohesion and flow	10	8	6	4	2	
f. Closing	5	4	3	2	1	
2. <b>Delivery</b>						
a. Poise, posture and presence	10	8	6	4	2	
b. Voice (pitch, tempo)	5	4	3	2	1	
c. Diction*	5	4	3	2	1	
d. Grammar	5	4	3	2	1	
e. Pronunciation**	5	4	3	2	1	
3. <b>Written Paper</b>						
a. Content consistent with speech	5	4	3	2	1	
b. Grammar, structure, punctuation	5	4	3	2	1	
c. Citations/works cited	5	4	3	2	1	
d. Neatness	5	4	3	2	1	
e. Followed written paper guidelines	5					
<b>Total Points</b>	<b>100</b>	<b>76</b>	<b>57</b>	<b>38</b>	<b>19</b>	

\* Definition of Diction – Choice of words with regard to correctness, clearness, and effectiveness.

\*\* Definition of Pronunciation – Act or manner of uttering officially

## Statement of Original Work and Release Form

Name of Competitor \_\_\_\_\_

School \_\_\_\_\_ State \_\_\_\_\_

This Statement of Original Work must be signed by the competitor and chapter advisor, and attached as the last page of each of the two copies of the written research paper. At least one of the two attachments must contain original signatures – the others can be copies. Papers without the properly signed Statement of Original Work will not be judged.

Plagiarism is a form of ethical misconduct in which an individual submits or presents the work of another person as his or her own. HOSA does not allow plagiarism. The paper submitted by the competitor for the Researched Persuasive Speaking event must be his or her original work and must properly cite all resources used in the development of the paper.

*I understand that plagiarism is not permitted in HOSA competitive events, and verify that this Researched Persuasive Speaking paper is my own, original work. I did not copy the words of another person, with the exception of quotations which are properly credited. All resources I used are properly cited.*

\_\_\_\_\_  
Signature of Competitor

\_\_\_\_\_  
Date

*I have discussed the subject of plagiarism with the HOSA member submitting the paper. The HOSA member is signing this agreement stating that this paper is his/her original work.*

\_\_\_\_\_  
Signature of Advisor

\_\_\_\_\_  
Date

*Optional: I grant permission for National HOSA to reprint my paper on the HOSA website and/or HOSA E-magazine.*

\_\_\_\_\_  
Signature of Competitor

\_\_\_\_\_  
Date