**How Can National HOSA Be Helpful?  
Facilitators: Jim, Lloyd & Brock**

* Tabulations training/turnover
* Need CE personnel that take ownership and continue to assist each year
* State associations work together with each other or HOSA HQ to order large number of items/gifts to reduce cost. Ship portion to state associations.
* Marketing—Check schools for marketing programs for assistance (i.e. brochures)
  + National HOSA to assist with a marketing plan
  + Pharmaceuticals, Medical Supply, etc. for partnerships
  + Find a “champion”
* Meeting online testing deadlines
  + If missed, offer to allow to still attend SLC, possibly as courtesy corps
* Board development
  + National HOSA assist at State Advisor request
  + Check association by-laws
  + Advisory council vs. industry representation on BOD
* Contacting high level executives
  + Utilize National Officers
  + National HOSA assistance