**How Can National HOSA Be Helpful?
Facilitators: Jim, Lloyd & Brock**

* Tabulations training/turnover
* Need CE personnel that take ownership and continue to assist each year
* State associations work together with each other or HOSA HQ to order large number of items/gifts to reduce cost. Ship portion to state associations.
* Marketing—Check schools for marketing programs for assistance (i.e. brochures)
	+ National HOSA to assist with a marketing plan
	+ Pharmaceuticals, Medical Supply, etc. for partnerships
	+ Find a “champion”
* Meeting online testing deadlines
	+ If missed, offer to allow to still attend SLC, possibly as courtesy corps
* Board development
	+ National HOSA assist at State Advisor request
	+ Check association by-laws
	+ Advisory council vs. industry representation on BOD
* Contacting high level executives
	+ Utilize National Officers
	+ National HOSA assistance